

# PEAC Finance

## Csalogány u.

Lease terms renegotiations  
in a competitive market.



### Client Objectives

PEAC Finance (previously IKB Leasing) contacted us to help them again with their lease renegotiation. We helped IKB Leasing 4 years ago to renegotiate their existing lease and achieve significant cost saving. Market conditions back then were much more favourable for the landlords. Therefore our mission was more challenging to achieve the targets set by the tenant.

### Results

However our occupier experts proved once more that they know the market and they know how they can make sure that tenants interest are represented, and their goals achieved in the renegotiations process, no matter how competitive is the market. We achieved the desired cost saving and closed successfully the renegotiation process, to the client satisfaction including providing legal support when needed.

*As a German equipment financing specialist, Hamburg-based IKB Leasing has been offering financing services for investments in physical assets in the manufacturing and processing industry in Hungary since 1999.*



**Space**  
600 m<sup>2</sup> office,  
Csalogány utca,  
Budapest



**Industry**  
Finance



**Success**  
Cost savings  
Undisrupted business