

Orbico Hungary Gateway

Modern high quality office, with expansion option.



Client Objectives

Orbico's office lease getting close to expiry they decided to explore options to move or to stay. They needed a good quality office, with high quality technical background and where they can expand.

We got on board to help them with the suitable office search and potential move. They have allocated an internal project team for quick, smooth cooperation and prompt decision making.

Results

After preparing a market survey considering 25 buildings, we shortlisted with Orbico's assigned team 3 final buildings that proved to be suitable to fit within all requirements, and run a tender process. Presenting to Orbico's leadership eventually they decided Gateway to be the preferred office, allowing an upgrade in office quality for less cost. We helped them negotiate a better technical fit-out budget and instead of 2 mth got a 5 mth rent free period.

Our project management team also made sure that all fit-out works were finished, in the agreed quality and in time within the budget. The office was ready one week before the move, allowing a smooth move.

Orbico Hungary is part of the largest European full-service distributor and supply chain management company - Orbico Group, the leading distributor for a large number of quality globally known brands ranging from beauty care products through food and non food products, technical and electrical appliances to pharmaceuticals, toys, textile, cigarettes as well as motor oil products. Orbico is present and dynamically growing on the Hungarian market since 2011, providing national coverage with over 8,000 stores and more than 60 sales people. Orbico business today stretches from the Baltic to the Black Sea, operating in 19 countries.



Space
1.100 m² office,
Gateway,
Budapest



Industry
Distributor



Success
20% cost saved
High quality technical
background