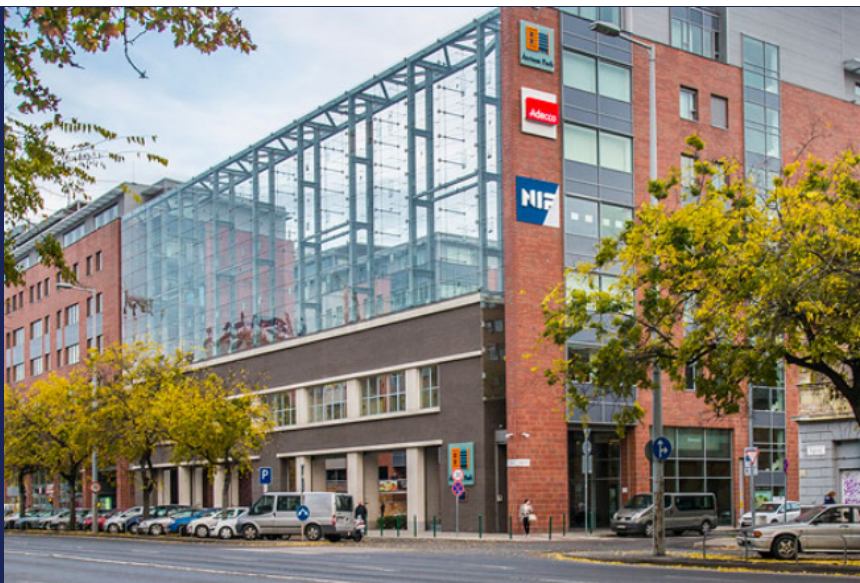


NIF Zrt. Átrium Park

Stay or Go?



Client Objectives

NIF was getting close to their lease expiry and due to their internal protocol needed a comprehensive market search in order to decide whether to renew the current lease or move to another office.

The short time frame they had ahead and needing a realistic view on the available market options they needed our occupier focused real estate expertise to manage and run the tender process.



Space
6.300 m² office,
Átrium Park,
Budapest

Results

Within a record time, viewing 5 suitable office building, shortlisting 3 buildings, we managed to receive valid offers including sitting plans.

Due to cost considerations and current landlord flexible approach decided to renew their lease in Atrium Park. Following the successful negotiations we managed to secure for NIF a significant 20% cost save on total cost, besides covering the refurbishment and further discount on fit-out costs.



**Industry
Investment**



Success
1 Mn EUR saved
No business interruption

The NIF (national infrastructure development) on behalf of infrastructure government maintain and develop the highways, all other roads, taking over in 2007 from MÁV Zrt. EU also the railways development. As the biggest Hungarian national investment company the NIF Zrt will develop or renew between 2014-2020, 650 km highway, 220 km main roads and 335 km railway.