

# GSI Group

## Biatorbágy

Market entry - New production plant.



### Client Objectives

GSI were looking to enter the Hungarian market and needed a suitable industrial warehouse for their new production plant. They got us on board to help them find the suitable plant and manage the process of opening.



**Space**  
16.000 m<sup>2</sup> industrial warehouse, Biatorbágy

### Results

It was a decision built on trust for GSI to get our help with this huge investment, and we managed to deepen our relationship, with the delivered work and professional approach of our project management team.

We found a building that was up for sale and perfectly fit all GSI requirements, fully built out, operational warehouse and we managed to convince the owner to rent it out instead of selling, therefore GSI was able to move in and start their operation right away.



**Industry Finance**



**Success**

**20% total cost saved**  
**Off market finding the suitable building**

*The GSI Group, LLC is a world class manufacturer of grain storage, material handling, conditioning and drying equipment, as well as a full line supplier of swine and poultry production equipment. GSI Group LLC headquarters are in Assumption, IL, USA. Additional manufacturing facilities are located in Taylorville- IL, Newton-IL, Paris-IL, Flora-IL, Vandalia-IL, Bremen-AL, St. Hubert-Canada, Penang-Malaysia, Johannesburg-South Africa, Queretaro-Mexico, Marau-Brazil, Shanghai-China. GSI opened a new manufacturing plant in 2014, located in Biatorbágy – Hungary supplying the region with material handling equipment.*